American Red Poll Association Board Meeting September 23 and 26, 2019

Attendees: Chet Miller, David McCall, Jeff Wilkins, Kyle Young, Jim Jackson, JL Morrison. Absent: Mike

Reed and Faron Daniel

Other Attendees: Teresa Jackson, Becky Ebersole, John Rager

Meeting was called to order by Vice President Jeff Wilkins.

JL Morrison made a motion to approve the agenda. Jim Jackson seconded. Motion passed.

The minutes from the previous meeting had been sent out to Board members before the meeting. Jim Jackson made a motion to approve the minutes. Chet Miller seconded. No discussion followed. Motion passed

Committee Reports:

Executive: Nothing reported

Finance: There is \$3,000 in general fund bank account. The following bills would be coming in to pay: ABRI quarterly fees, Verizon Wireless, Becky Ebersole and Jim Jackson. There is approximated \$95,000 in Wells Fargo. Brian Shuter and Mike Parks on the only 2 ARPA members on this account. No one from the Board is on the account. John Rager made a motion to close account. JL Morrison seconded. The funds came from sale of ARPA vehicle and office equipment from when John Nemeth was Executive Secretary. Wells Fargo is charging 2% to hold money. Kyle Young made a motion to table closing account until we can collect data on the fund trends. Jim Jackson seconded. Motion passed

National Sale: Much discussion was held regarding upcoming sale. There were 45 head entered at last year's sale. Only 25 head were entered for this year. Costs were being estimated at \$2,500 for University, DV Auction needed a \$1,250 down payment and another \$1,250 at sale. The banquet venue would be about \$1,100 but Mike Reed said he was going to pay for it. Teresa Jackson would check on the number of rooms that had been booked. There were approximately 70 people at last year's banquet. Jeff Wilkins asked how is sale going to work this year? It is difficult to make decision without Sale Committee members present. Questions that need answered:

What is the venue? Is ARPA or Mike Reed paying?

What is the cost of sale facility?

DV Auction is going to cost approximately \$3,000 and has contract been signed?

Who is going to be auctioneer and how much will they charge?

Has a vet been lined up?

Who is going to sponsor lunch on sale day?

Anyone wanting to get a room at the hotel headquarters must text Teresa Jackson or Jan Beylew.

JL Morrison made a motion to recommend having another meeting on Thursday evening to discuss sale further. Jim Jackson seconded.

Junior Committee: Teresa Jackson noted that the belt buckles for the Diamond Excel Award and Premier Exhibitor were ordered for NAILE.

Old Business: Nothing

New Business: Chet noted that the surveys were slow coming in. He had received 20 and had 8 returns.

Meeting continued Thursday September 26th.

Attendees: Chet Miller, David McCall, Jim Jackson, JL Morrison, Faron Daniel, Mike Reed, Jeff Wilkins.

Absent: Kyle Young

Meeting was recalled to order by President Mike Reed.

Discussion of National Sale continued. Costs from prior sale and current year expenses were noted as follows:

Vet - \$650

Facility - \$2,000

Auctioneer - \$1,200

Catalog - \$947

KY/TN Cattlemen's - \$1,200 2 ads for each state

DV Auction - \$3,000

Total Cost - \$8,997

The Museum would furnish table and chairs but we would need our table decorations. Had no luck getting any sponsors for lunch. Planning on 150-200 people at a total cost of 2,000.

It was suggested to cancel the sale have the national membership meeting at NAILE. New breeders/consignors may be upset if sale is cancelled. ARPA does not currently have the funds to cover sale costs. Could be up to 30% commission to consignors if sale is held. JL Morrison made a motion to cancel 2019 sale and have the National Meeting on Monday, November 18th during NAILE at the fairgrounds. Jeff seconded it. Further discussion made note that we had only 25 head entered and current cattle prices are down. We need to put on Facebook and a letter that we are cancelling sale and looking for ideas to raise funds to support general fund. The consignors would have a greater burden to cover costs of sale. We would like to say thank you to Mike Reed, Faron Daniel and Jan Beylew for their time and help planning the event. Roll Call vote was done. Chet Miller – yes, David McCall – yes, Jim Jackson – no, JL Morrision – yes, Faron Daniel – yes, Jeff Wilkins – yes. Motion passed.

National Show: Jim Jackson asked for approval to sponsor National Show for \$2,500. David McCall made a motion to spend \$2,500 for the National Show. Jim Jackson seconded. Discussion was held as to how the funds would be raised. We could ask for sponsorships or have some kind of raffle. It was also noted that the National Show is an important event for the Red Polls to participate. Roll Call Vote: Chet Miller – yes, David McCall – yes, Jim Jackson – yes, JL Morrison – yes, Faron Daniel – yes, Jeff Wilkins – yes. Motion passed.

JL Morrison made a motion to adjourn meeting. Jim Jackson seconded. Motion passed.