

American Red Poll Association**Board Meeting Minutes****March 6, 2020****Louisville, KY**

Attendee: Faron Daniel, Chet Miller, Jeff Wilkins, David McCall, Regan Logan, Edsel Belyew, Jim Jackson, Becky Ebersole, Teresa Jackson via telephone

Absent: Mike Reed, Trevor McClurkin

Guests: John Rager, Phil and BJ Wyrick, Bill Ebersole, Jan Belyew, Christy Hodge and Jeff Wyatt

The meeting was called to order by President David McCall.

Minutes from previous meeting were presented. No additions or corrections were noted. Faron Daniel made a motion to approve minutes. Chet Miller seconded the motion. Motion passed.

Jeff Wilkins asked if David could be on the nominating committee as current President. There was nothing noted in the rules or bylaws to say that he could not be on the committee. David will continue to be on the Nominating Committee. Previously, Jim Jackson asked to be removed from the committee. Faron Daniel asked to be removed from all Committees except for the Nominating Committee.

Executive Committee – David McCall presented a budget for the current year to the Board. It was noted that only the main income and expense items were included on the budget. Teresa Jackson, Junior Advisor, added an item to the budget for \$500 a year to sponsor the National Red Poll Queen. It was felt this was a good place to start for future budgets. The Journal and National Sale income and expenses were not included with the budget since they are separate items and bring in their own income and have their own expenses.

Finance Committee – Becky Ebersole presented the financial statements to the Board. She noted that the Accounts Receivable was high due to sending out invoices to all customers in the QuickBooks to get a grasp on the current membership. Annual service fees are still coming in. Service fees received for current year are over \$5,000 much higher than the \$2,300 received the prior year. Becky also explained why some members have credit balances with the Association saying that some members pay a certain dollar amount at one time and then will use that credit over the course of the year for services rendered such as registrations. John Rager noted that 3 CDs will be coming due on March 27th. The Erwin Thill account is an annuity paying 2.5%. Jim Jackson made a motion to accept Finance Committee report. Faron seconded it. Motion passed.

National Show Committee – Jim Jackson said he had nothing to report. Becky Ebersole stated the 2019 NAILE premium checks were mailed out in February. The checks were delayed due to NAILE sending out their final invoice late to the Association. She also noted that she attended the NAILE Beef Committee meeting on Thursday, March 5th. She noted that we must include in our section of the premium book that we weigh bulls and heifers at time of show. NAILE is looking into getting enough bedding to prebed all stalls. No bedding will be cleaned out between rotations but will be sprayed down with a disinfectant. Due to this we may need to increase our entry fee to cover the cost of the bedding. Leather show halters or rope halters must be over the top of the cable halters if they are going to be used. Gate 4 will be open

24 hours a day and have someone there to check in health papers as trailers come in. Exhibitors must wear show harnesses and numbers. NAILE may be looking for show sponsors during the live streaming of the shows. NAILE is going to charge for tent tie out spaces along the wooden fence and may also charge for tie out space in the permanent tie out area.

National Meeting and Sale – The National Meeting and Sale will be October 8-10, 2020 at Murray State in Murray, KY. Jan Belyew reported that she has 6 sponsors so far and received \$400.00 from 4 of those sponsors to go toward the cost of the catalog. Auctioneer Doug Taylor will charge \$1,000 and the venue will cost \$1,000. The auctioneer may be paid on the day of the sale. The catalog printing will be approximately \$640 and will have a 6-7 business day turn around. She will be looking for more sponsorships to cut costs and all sponsors will be listed in the front of the catalog.

Breeders have to help with quality of cattle. Jan will be calling breeders and mailing out letters and flyers. The catalog will also be included in the journal. Twelve noon was suggested as the time for the sale by the auctioneer to give buyers time to drive to the event in the morning.

Jeff Wilkins was able to get a veterinarian, Adam Kee, to write health papers after the sale. Dr. Kee will charge \$300. Jeff said that he can check in the cattle before they come off the trailer from 12pm – 5pm. He will also put together an information page for consignors to know what is required by the State of Kentucky to come into the state. Jeff has also lined up several guest speakers for the afternoon of the 9th from 1:30 to 4:00pm. He also has a pedigree person to read the pedigrees the day of the sale. Jeff is working on getting a sponsor for the banquet for \$400-\$500. There was some discussion to consider charging a cancellation fee for any consignors who scratch any lots from the sale. No final decision was made.

National Banquet – The banquet will be held at the Curris Student Center on campus. A silent auction will be held to benefit the Endowment Fund.

Junior Committee – The Junior Preview Show will be held July 10-12 in Richmond, IN at the Wayne County Fairgrounds. New juniors need to fill out an application and must have a birthdate on it so we know when they age out.

Performance Committee – Jim Jackson noted the CHR program is turning around and he is getting more breeders enter their herds.

Membership Committee – Chet Miller reported he is still mining the data he received back from the questionnaire he sent out last fall. He noted the biggest reason for people were not registering their cattle was due to laziness or they just fell behind in paperwork.

Publication Committee – David McCall thanked Regan Logan for doing up a newsletter and emailing it out. Becky Ebersole promised to have the Red Poll Journal out in March 2020. Faron Daniel made a motion to have Regan Logan continue to publish a 2 page newsletter once a month. Edsel seconded motion. Motion passed.

World Tour – Teresa Jackson noted the Dan Schmiesing was currently on the World Tour in South Africa. She noted that Mr. Schmiesing asked 2 years ago to be replaced as ambassador. David McCall said that he would find a new ambassador.

Bylaw & Rules – Jim Jackson made a motion to add the Breeding Guarantee that is currently in our sale catalogs to our rules as a guideline. Faron Daniel seconded the motion. Motion passed. Jim Jackson

made a motion to change the 6-generation pedigree for AI sires to 5-generation pedigree for AI approval. Edsel Belyew seconded the motion. Motion passed.

Old Business – Chet Miller made a motion to conditionally accept Parkstyle Bentley as an AI sire pending results from Zoetis. No special meeting will need to be called. Faron Daniel seconded the motion. Motion passed.

New Business – Andrea Young is interested in entering several bulls into the National Sale. She also said she interested in serving on any committees as needed.

Chet Miller discussed a way for Breeders to catch up on registering their cattle. He came up with the idea during his time of reviewing the questionnaires. He made a motion for breeders to catch up on registering cattle age May 2019 or older during the period of May 1 to July 31, 2020 and be charged \$10/head for registration fees. This will be communicated via email, website and journal. Becky will create a new line on the financial statement for this program. Edsel Belyew seconded motion. Motion passed.

David McCall discussed the finance committee. He gave much credit to John Rager for his years of service. He recommended that a new finance committee be created. Edsel Belyew will serve as Chair and David McCall and Greg Fairchild will be the committee members. He is looking forward to more transparency with the financials. Edsel Belyew stated that the Committee was not going to do anything with the Endowment Fund. The Board discussed having an independent audit completed. Becky said she would contact Rob Mitchell and see how much he would charge.

Regan Logan made a motion accept David McCall's recommendation of appointing Edsel Belyew as Chair and David and Greg be the members. John Rager would stay on a consultant until the transition is complete with the new committee. Jeff Wilkins seconded motion. Motion carried. Leo Young and Chet Miller will remain as the signers on the CD accounts at Citizens Union Bank.

Faron Daniel made a motion to add Edsel Belyew to all accounts at Greenville Federal and remove John Rager as a signator. Jim Jackson seconded the motion. Motion carried.

Becky Ebersole talked about status of current and prior year taxes. She talked to Rob Mitchell who was thought to have prepared the prior year return. He thought he had been fired and never completed them. He sent Becky a list and she will compile the information he asked for and send it to him.

Edsel recommended that Becky's contract be extended to July 15, 2020 and will be re-evaluated at the Junior Show in July.

Discussion was had concerning helping Dan out with finances for attending the World Tour. No one knew what had been done in the past. Edsel Belyew made a motion to table financing the World Tour until July so that more research could be done. Faron Daniel seconded motion. Motion passed.

Faron Daniel made a motion to adjourn meeting. Jeff Wilkins seconded the motion. Motion passed.

Respectively submitted,

Becky Ebersole, Executive Secretary