American Red Poll Association Board of Directors Meeting Minutes Wednesday, Sep 1, 2021 Conference call meeting

Call to Order:

Belyew

Roll Call:

Present: Jeff Wilkins, Chet Miller, Teresa Jackson, Jim Jackson, Edsel Belyew, Regan Logan, Trevor McClurkin, Faron Daniel, JL Morrison.

Absent: Brian Fairchild, David McCall.

Committee reports:

National Meeting/Banquet/Sale committee:

We have 30 head entered in the sale. We have 21 reservations for the banquet and a few less for the Friday lunch. The deadline for the banquet is in 2 weeks.

T. Jackson reported that entry fees for 30 head totals \$2250.

Expenses were detailed as:

\$1300 for the fairground's rental

\$1000 for the auctioneer

\$300 for the vet

? for the catalog printing and postage (Belyew noted that this was about \$900 last year)

? for gates

The banquet is paid for by the reservations.

We have had very little donations turned in. One for \$50. Hard to ask for donations in this area from the same people we just received donations from earlier this year for the junior preview show. The letter that went out in July to the entire membership asked for donations.

Miller asked for cost for gates. T Jackson reported that we have gates located but didn't have an exact cost for that but we have had several donated. We could ask consignors to bring some with them. For mulch, people could either bring their own or we could offer some for sale. J Jackson noted that would be like the way it was done in Murray, consignors went to Tractor Supply and bought some. We could go buy a trailer load and have them for sale at the sale site.

More discussion on what the costs would be for the consignors.

We have 12 total consignors, 5 from IN, 3 from KY, 3 from OH, and 1 from MO.

T Jackson noted that we could do some things to lower the expenses. We could not rent the extra barn for the annual meeting and have it at the Greens Fork Community Center for \$30. So a portion of the \$1300 for the fairgrounds could be replaced by \$30.

McClurkin noted that the lower we can keep the commission the better for the consignors this year and can help get more to consign to future sales.

J Jackson noted that if we were to cancel the sale, we still must have an annual meeting as per our Bylaws. Belyew noted that we could have the meeting at NAILE like we did 2 years ago.

Miller moved that the 2021 National Sale commission be capped at 15% which includes the \$75 entry fee and then ARPA would cover the rest of the expenses above that if any. Daniel seconded. Some discussion on the impact of this. Motion passed 4-3.

Finance committee:

Belyew reported we will be closing out a CD account because of the maturity date and the bulk of the money will be going into the endowment fund but one savings account will be going into the operating account. It is around \$6000 to \$7000 but we can't just blow thru this money as it must last the whole year. The new account will be set up, so we get interest from it once a year. This money will be used to fund the operating account each year.

Belyew noted that regarding the "Harwell" account, our fiduciary has not been able to get any of the interest/dividends paid out to us and it would go back to the state. He made a motion that the board would give him permission to try and get these monies for ARPA. Miller seconded. Motion passed. The original CD was \$1500 so it is likely only a few hundred dollars in interest/dividends that would be at stake but we need every dollar we can get. He needed an official record in our minutes giving him the authority to do so.

Meeting adjourned.

Submitted by J Jackson